

Mind Control Quiz Tips #3

Functions of nonverbal communication
Nonverbal communication strategies
Types of nonverbal communication (e.g., proxemics, oculosics, kinesics)
Propaganda (White, Black and Gray propaganda)
Four types of social movements
Resonance
Cults in general
Language and language rules
Framing
Conflict good, bad and ugly
Conflict management via negotiation
Jury decision-making
Biases and juries
Eyewitness testimony
The Four Stages of political campaigns
Features of modern political campaigns
Theories of political effects (e.g., Uses and Gratifications model)
Leadership and evolution/human history
Needs filled by leaders
Learning to be led by bosses (classical and operant conditioning)
Group Cohesiveness
Negative side of group cohesiveness (Groupthink, etc.)
Group decision making and problem solving
The dark side of groups

***These are just study tips. Any material from lecture or reading may appear on the quiz.